



# **Take Control & Manage the Pressures of Golf Course Management**

**Wednesday 27<sup>th</sup> November 2019**

**BIGGA Midland Section is delighted to the opportunity to attend a full days educational workshop focused on developing and enhancing the skills required to cope with the demanding requirements and high pressure of Golf Course management.**

**The day will be hosted by Richard Elwell of Ethical Influence, Richard has worked in the sector before and has a good understanding of the issues currently facing our industry.**

**The focus of the day will be to identify the tangible, real, day to day challenges we face and enhance our skills to better deal with them.**

**By the end of the day, we will**

- **Better understand our preferred behavioural style and understand how that impacts our communications.**
- **Have a clearer view on the people we work for/with and understand how better to communicate with them.**
- **Learn how to change people's minds by understanding what drives them**
- **Know how to influence others using tried and tested methodology**
- **Learn how to remain calm in stressful conversations.**

**8.30am arrival, coffee and Bacon rolls**

**9.00 Welcome, introduction & Start**

**Coffee breaks, and lunch will be provided during the day**

**3.00pm close**

**Richard will be available at the end of the day to continue discussions or offer any further advice/support/recommendations.**

**Gaudet Luce Golf Club  
Middle Lane, Hadzor, Droitwich, Worcestershire, WR9 7JR**

**We are delighted to offer this day **Free** of charge for members, however places are limited.**

**To book your place, please email Andrew Laing, Midland Section Education at:  
[andrew.laing@gaudet-luce.co.uk](mailto:andrew.laing@gaudet-luce.co.uk) – 07870 188619**



**For more information on  
Richard Elwell please visit  
[www.REthink.guru](http://www.REthink.guru)**

